



THE FUNDING NETWORK
AUSTRALIA

REAL PEOPLE
REAL STORIES
REAL CROWDS

THE FUNDING NETWORK 2015 ANNUAL REVIEW



OUR IDEOLOGY

Mission

To build the capacity of grassroots charities by broadening the culture of giving, making it accessible, fun and rewarding for all.

Objectives

Motivate and inspire people to give.

Create an environment for grassroots charities to flourish.

Build a network of reciprocity for givers and recipients.

OUR ENVISAGED FUTURE

Vision

Giving becomes a way of life for Australians.

What will it be like when we get there?

Giving becomes a way of life for Australians.

The grassroots charity ecosystem continues to grow and have real impact.

Philanthropic collaboration between corporates, individuals and government is commonplace.

The impulse to give for the benefit of others is at the heart of Australian society – it's how we express our common humanity and is a critically important part of our social cohesion.

Philanthropy
is a personal
commitment
given by someone
out of the most
basic instinct of all
— love.

And from the point of view of the recipient, philanthropy builds a community of advocates because every donor is a potential spokesperson, advocate and ambassador.

The Hon Malcolm Turnbull MP
Prime Minister of Australia

(Prime Minister's Community Business Partnership Annual Report)

CONTENTS

- 05** Our Work
- 06** Chairman's Message
- 07** Chief Executive's Message
- 09** Our Network
- 12** Event Calendar and Supported Charities
- 14** Impact at a Glance
- 16** Charity Voices
- 18** The Leverage Effect
- 23** Leverage Case Study
- 26** 2014 Impact Stories
- 28** Donor Insights
- 30** Our Partners and Supporters
- 31** Our Board
- 32** Our Team
- 33** Our Finances



OUR WORK

We mentor and showcase some of Australia's highest-potential grassroots charities in collaboration with our partners.

Our live crowdfunding events harness the power of storytelling for social change. They bring Australians together to pool donations and in-kind support for a greater impact than they can achieve alone.

OUR STRATEGY

DIRECT IMPACT

We facilitate financial and in-kind support to grassroots charity partners to help increase their organisational capacity for change.

LEVERAGED IMPACT

We build an environment that connects these organisations to business, philanthropy and government support. This enables additional opportunities for support beyond our events, further driving change.

CHAIRMAN'S MESSAGE

WE ARE VERY PLEASED TO SHARE WITH YOU THIS ANNUAL REVIEW, OUTLINING THE PERFORMANCE AND ACHIEVEMENTS OF THE FUNDING NETWORK (TFN) AND THOSE OF OUR TERRIFIC GRASSROOTS CHARITY PARTNERS WHO HAVE PITCHED AT EVENTS ACROSS AUSTRALIA.

I'm a big believer in doing philanthropy well, and in ensuring the maximum leverage from all dollars given. That's why I love supporting TFN! Its magic formula brings together donors looking for innovation and passion, with passionate and energetic individuals and groups working hard to address a wide variety of pressing social issues.

TFN continues to develop, and our strategic plan now focuses on being more deliberate about creating and sustaining ecosystems of support for charities, beyond the funding they receive at our events. Ongoing post-event relationships often prove even more valuable than the funding, with potential board members, mentors, introducers and champions lining up to help if they can.

Our value-add initiatives include pitch coaching, facilitating skilled volunteering and providing multimedia platforms that connect donors more deeply to the work of the charities they fund.

I give my gratitude to our amazing staff, who are passionate champions of social change, and to our Board of Directors, who have each contributed funding, resources and strategic support that has enabled TFN to achieve so much in such a short time.

Since inception, we have collaborated with 25 major corporations, foundations and government agencies to co-host our events. This has resulted in over 3,000 people experiencing the power of live crowdfunding and the opportunity to connect with just over 100 charities, all brimming with potential but limited by resources.

TFN's accomplishments spring from the commitment and generosity of the donors and supporters it serves and, of course, the charities that are doing extraordinary work in our communities.

We honour and thank you all.

Andrew Tyndale
Chairman



CHIEF EXECUTIVE'S MESSAGE

AS WE ENTER OUR THIRD YEAR OF OPERATION, I'M DELIGHTED TO SHARE SOME REFLECTIONS ON THE FUNDING NETWORK'S (TFN) COMMITMENT TO BROADENING THE CULTURE OF GIVING WHILE STRENGTHENING GRASSROOTS CHARITY OUTCOMES.

It's widely acknowledged that resources for giving in Australia are enormous, but most come from small pockets and flow independently, diluting the potential for change.

Over the past few years, we've seen a shift in how philanthropic funding is aggregated, collected and re-directed. TFN is a great example of this change being realised.

The cornerstone of our model is the belief that there are real, powerful ways to make society a better place, and a conviction that we can galvanise the resources and unite people from all sectors to do it. From the live nature of our crowdfunding events to the capacity-building work we facilitate, TFN is having a significant contagion effect.

This was reflected in our recent measurement and evaluation analysis. It reaffirmed that people's desire to connect with others – those who dream

big and believe that anything is possible – is a critical catalyst for change.

From the events that we hosted in 2015, we saw exciting collaborations emerge between corporations and charities. New opportunities opened up for cross-sector learning. Even some charity Alumni are now sharing IP and co-designing programs.

Our focus for the future is to further embed this 'shared value' in the TFN model.

We appreciate that these are early days for TFN. But with the incredible support of our partners, co-hosts and charities,

TFN has already yielded significant results in working towards brighter futures for many in society.

We hope that bright future can include you.

Lisa Cotton
Co-Founder and CEO



“Watching a group of happy engaged people acting together as a collective to bring about positive change in our community is a true expression of human spirit in action.”

ALLAN ENGLISH, FOUNDER, ENGLISH FAMILY FOUNDATION



OUR NETWORK

OUR NETWORK IS MADE UP OF PEOPLE FROM ALL WALKS OF LIFE. THEY COME TOGETHER WITH COMMON GOALS AND FOCUS THEIR COLLECTIVE POWER TO CREATE CHANGE.

In Australia, there is a multitude of individuals who are motivated to contribute to their communities. However, with over 700,000 charities to choose from, it is almost impossible to know where to start.

TFN addresses this need:

For individuals: TFN enables individuals to understand society from different perspectives. They become part of a movement of people who want real change to happen, and they see the collective impact of their support.

For corporations: TFN delivers a proven model to engage staff and clients by exposing them to social entrepreneurial mindsets and opportunities to experience innovative ideas from entirely different perspectives. TFN demonstrates social responsibility in action by hosting events and enabling matched funding, skilled volunteering and in-kind support.

For private foundations: For those who are constrained by time and resources, TFN provides an avenue to support grassroots charities that have been screened. We also offer a fun and relaxed setting to introduce children and young people to the notion of giving.

For Government: TFN makes it easy for agencies to incentivise the private sector to give. It does this by creating opportunities to match-fund social innovation, and by showcasing some of Australia's leading grassroots charities.

For social entrepreneurs tackling society's most pressing problems: TFN provides a voice and a platform to secure funding and access to in-kind support and networks to help grow their organisations.

Today, more than ever, all sectors need to work together in new ways. This is what we're witnessing at TFN.



DONOR VOICES

KELLIE HASLUCK DIRECTOR, CLARITY COMMUNICATIONS (PERTH)

Where do you find your inspiration?

Only a couple of nights ago at dinner, the kids were talking about who they would be if they could be anyone in the world. Their answers surprised me. My seven-year-old daughter wanted to be a superhero so she could give the little boy with autism in her class piggybacks at lunch time. My 11-year-old wanted to be the creator of The Simpsons, not because he likes the show, but because he'd heard that Sam Simon gave all his money away. So, I find my inspiration from my kids.

Which Australian do you most admire?

I'm not one to put just one person on a pedestal. I come across friends, colleagues and clients everyday who amaze and inspire me. You only need to attend a TFN event to know this truth.

When are you happiest?

My happiest moments are when I'm laughing. It's the reason I married my husband, it's how I raise my kids and it's how I choose my friends. A good sense of humour is one of life's greatest gifts.

What qualities do you admire in people?

Honesty, generosity and a positive attitude.

Why do you support The Funding Network?

I love the buzz in the room; I love the personal stories that are shared in an intimate way; I love being inspired by the people who are working for such great causes and the people who have come to support them.

"It's an extraordinary feat to have created a new form of giving in Australia. TFN has done just that with intelligence, diligence and passion. The results speak for themselves: thousands of donors, millions in donations, almost 100 usually invisible grassroots organisations supported. And that's just the results that can be measured in numbers: The pro bono support offered after the events and the capacity building coaching before the events goes way beyond. I am so impressed!"

KAREN MAHLAB AM,
FOUNDER AND CEO PRO-BONO AUSTRALIA



2015 EVENT CALENDAR AND SUPPORTED CHARITIES

Date	March 10	March 25	April 15	April 29	May 20	June 3	June 16	Sept 3	Sept 7	Oct 21	Oct 29	Nov 25
City	Sydney	Perth	Melbourne	Sydney	Sydney	Sydney	Brisbane	Perth	Sydney	Sydney	Melbourne	Perth
Supported charities	School for life \$51,150	Sensorium Theatre \$23,075	Frackman \$20,800	One Voice \$27,001	Kookaburra Kids \$30,650	I-Manifest \$20,850	Human Ventures \$43,763	Foxglove \$11,347	Dress for Success Sydney \$15,010	Raise \$31,303	Flemington Kensington Community Legal Centre \$38,485	The Humanitarian Group \$11,800
	Substation 33 \$50,700	SYN Media \$20,000	Call me Dad \$20,450	Dandelion \$21,096	Pollinate \$28,250	Treehouse Theatre \$38,260	4MBS Silver Memories \$38,950	Zonta House \$13,175	Paint the town REaD \$14,100	The Footpath Library \$22,600	Alliance for Gambling Reform \$41,650	Befriend \$11,550
	40k \$50,100	Agelink Theatre \$20,900	Gayby Baby \$20,150	Fair Game \$23,197	Women's Community Shelters \$25,830	Dirty Feet \$24,458	Vulcana Women's Circus \$36,700	Girls from Oz \$14,580	Reledev \$18,900	Red Room \$24,500	Human Rights Law Centre \$46,661	On My Feet \$14,700
	Thomas Kelly Foundation \$62,100	Youth Affairs Council WA \$20,000		Life Circle \$22,900	ELP \$29,000	Sharing Stories \$26,828	Friends of Heal \$44,850	Shine \$18,700	Operation Smile \$16,610	Tribal Warrior \$30,750		Growing Change \$13,750
Event partners	Macquarie Private Wealth, Macquarie Group Foundation	Creative Partnerships Australia, Perth Theatre Trust, Chamber of Arts & Commerce, PwC	Good Pitch, Shark Island Institute, Documentary Australia Foundation, Telstra	AMP Foundation	CommBank, Women in Focus, Australian Women Donors Network	Google, Creative Partnerships Australia, PwC, Vivid	Silver Chef, Morgans, Queensland Community Foundation, Queensland Theatre Company	Rio Tinto, Deloitte	AMP Foundation	KPMG	Reichstein Foundation, AMP	Brookfield, PwC



IMPACT AT A GLANCE

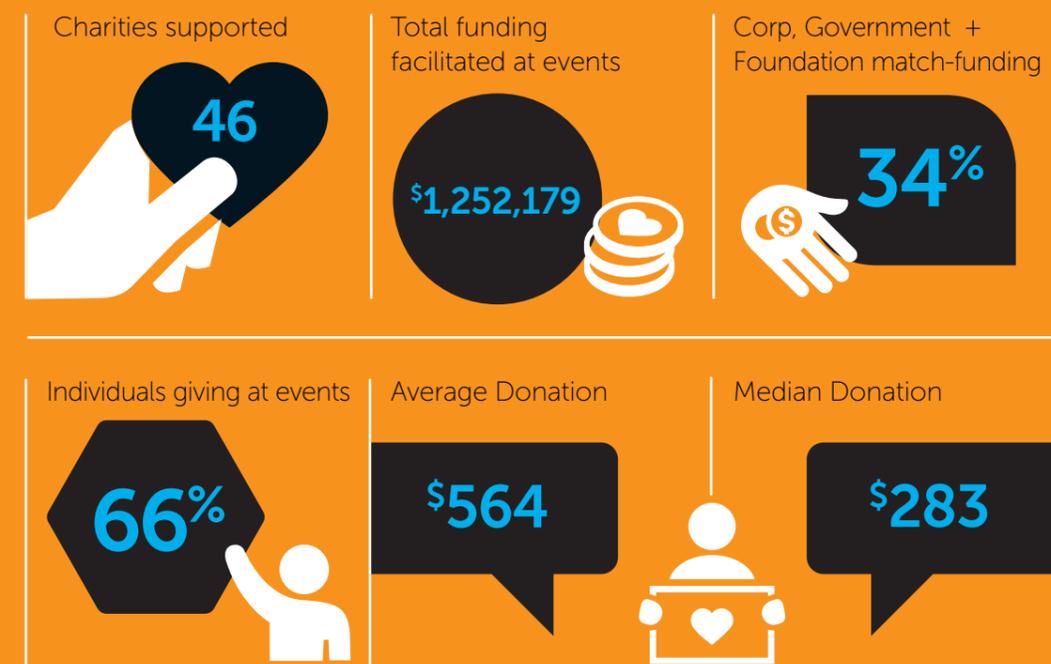
The Funding Network is a multi-dimensional model. On the donor side, it is stimulating a culture of thoughtful giving by making it sociable, engaging and educational. On the charity side, it is building the operational capacity of grassroots charities across Australia.

Evaluating our impact is not a simple fundraising equation, as TFN is an enabler that leverages the power of networks to meaningfully unite people to address pressing social issues.

In 2015, we partnered with ten of Australia's leading corporations who hosted events and leveraged their funding and resources to create deeper impact.

The obvious measurement goals around impact are easy to observe. But the longer-term influence on Australian giving behaviour with individuals and corporations, as well as the social impact of the grassroots charities we support, is much more challenging to quantify. We continue to gather evidence on the less tangible benefits of TFN and will be presenting these over time.

2015 EVENT OUTCOMES



CHARITY VOICES

RED ROOM

"The opportunity to receive funding and network was incredible – a massive gift that we couldn't have tapped into without TFN support, and something which is not necessarily available through other funding structures."

Tamryn Bennett, Executive Director



RAISE

"TFN's pitch coach offered CV advice/ coaching to one of our young beneficiaries who co-presented at the event. At the same time, she received an offer of work experience through one of the guests and an introduction from TFN's Chair, which has real potential to lead to a job interview in her chosen field. This kind of multiplier effect is extraordinary, and unique to a model like The Funding Network – putting people in touch with people."

Vicki Condon, Founder and CEO



AGELINK

"The response and interest from the audience was very affirming... A key benefit was the sense of value we received – through the excellent training, which made us more clear about communicating our core business, our charter and our aims – as well as exposure to new contacts."

Jenny Davis, Founder



SUBSTATION33

"The TFN training, mentoring and general excellent support offered throughout this process has contributed greatly to my personal growth, and as a result has significantly assisted with the growth and expansion of Substation33."

Tony Sharp, Manager



THE LEVERAGE EFFECT

TODAY'S CHARITY LEADERS BRING NEW IDEAS AND STRATEGIES TO LONG-STANDING AND EMERGING ISSUES. DESPITE THIS, THEY ARE CONSTANTLY FACED WITH THE LIMITATIONS OF CONSTRAINED HUMAN AND FINANCIAL RESOURCES.

The moment TFN enters a relationship with a grassroots charity we view it as a partnership. We continue to facilitate opportunities in the following 12 months and beyond.

We do this by delivering a range of capacity-building activities that are often out of reach for small organisations, and by creating an environment in which charities can sustain ecosystems of support from individuals, foundations and corporations.

The numbers from our research in the last section do not tell us about the impact our events have on our guests' attitudes towards thoughtful giving. They also fall short of painting the full picture regarding the significant benefits each charity receives from their involvement with The Funding Network. This includes pitch coaching; connections to new networks for pro-bono support and additional funding; and increased confidence.

We put great emphasis on these elements of our work because we know that the greatest changes happen when we use our ability to enable 'uncommon alliances.'

Pitch coaching workshops

Everybody has a story, but sometimes it's a little hard to find. Uncover that story, learn how to tell it powerfully and watch change occur. With this philosophy, our half-day pitch coaching workshops are vastly improving charities' abilities to attract funds and in-kind support.

Skilled volunteering and mentoring

TFN is creating opportunities for corporate executives to develop meaningful relationships with charity leaders, where personal insight and business expertise flow both ways. Activities range from working on specific projects to deeper mentoring engagements.

Network access

For small grassroots charities to reach their potential, they need to access networks outside their areas of expertise. With 100+ audience members comprising a diverse group of people, TFN is building bridges across sectors for those committed to creating social change.

Multimedia promotion

TFN works with charities to help them share their organisation's mission more clearly, and their outcomes more regularly with their donors and the general public. Importantly, this sharing happens via a range of media including social media, video, journalistic stories and speaking opportunities.

Impact reporting

Stories of impact and change are the most powerful way to engage people and inspire action. We are committed to providing donors with the ability to monitor the impact of their giving. We do this by working with the charities to present updates and their 12 month reports.

Matched Funding

We undertake rigorous due diligence before charities present to our audiences at events that are co-hosted by corporate or philanthropic partners. Our co-hosts often provide match-funding that not only incentivises giving, but amplifies the impact of these charities.

Post-event

TFN's support doesn't end the day after the event. We augment donors' grants by facilitating a range of opportunities for our Alumni organisations, connecting them with other resources to meet their challenges of growth.

The less tangible benefits for the charities include a heightened profile through direct exposure and media coverage, increased confidence presenting to audiences and great opportunities to work with sector peers. We are proud to enable these connections.



“Our research says whether donating as a family, workplace, giving circle or live crowd-funding like TFN, people really enjoy doing it as a group and finding out more about great community causes. It adds a new dimension and I think we will see more of this interactive giving in future.”

**WENDY SCAIFE,
ASSOCIATE PROFESSOR,
DIRECTOR THE AUSTRALIAN CENTRE FOR
PHILANTHROPY AND NONPROFIT STUDIES, QUT
BUSINESS SCHOOL, QUEENSLAND UNIVERSITY OF
TECHNOLOGY**

DONOR VOICES

DAMIAN ROCHE
HANTOMELI FOUNDATION (SYDNEY)

How would you describe Australia at present?

Slightly lost with lots of potential. We are still trying to understand our past with regard to our indigenous history, we are grappling with our future as a multicultural society and we are having to face the reality of a rapidly changing economic future that requires an adjustment. We have a strong history of achievement and progress; the Australian spirit of grit and resilience and a fair go for all will see us through.

Which Australian do you most admire and why?

Earnest Edward “Weary” Dunlop. He was a courageous and compassionate leader who looked after his men in the POW Camps during WWII.

What’s been your greatest life learning to date?

Never judge a book by its cover, be it people, places or opportunities. Until you take the time to understand and engage with someone (somewhere/something) you really don’t get to know them.

What one thing would you tell your children about how to be in the world?

Be curious.

Why do you support The Funding Network?

TFN is working on democratising philanthropy in Australia and supports grassroots social organisations that are looking to make change in society. Any organisation that can work toward increasing awareness and have more people engaged in creating a society that is fairer and more equitable is worth supporting.



“I couldn't believe it. That was not what I was expecting. It made me very proud to return to Wadeye and tell everyone.”

DALLAS MUGARRA, CO-PRESENTER THATANGATHAY FOUNDATION, THANKING THE AUDIENCE AT TFN MELBOURNE SHORTLY AFTER EXPERIENCING THEIR RESPONSE TO HIS PITCH.



MANJERI SCHOOL PROJECT

“Education is the most powerful weapon which you can use to change the world,” said the inimitable Nelson Mandela. Manjeri School Project (MSP) takes this as its task. The voluntary charity empowers communities in rural Uganda through education and sustainable development practices. To achieve this, it has built a primary school that delivers quality outcomes for 600+ students; and has seeded local enterprises that will fund the school into perpetuity.

MSP was selected from 16 charities to pitch at a TFN event in November 2014 by a panel comprising corporate, philanthropic and community sector experts. The charity was then given professional pitch coaching to heighten its chances of success at the event.

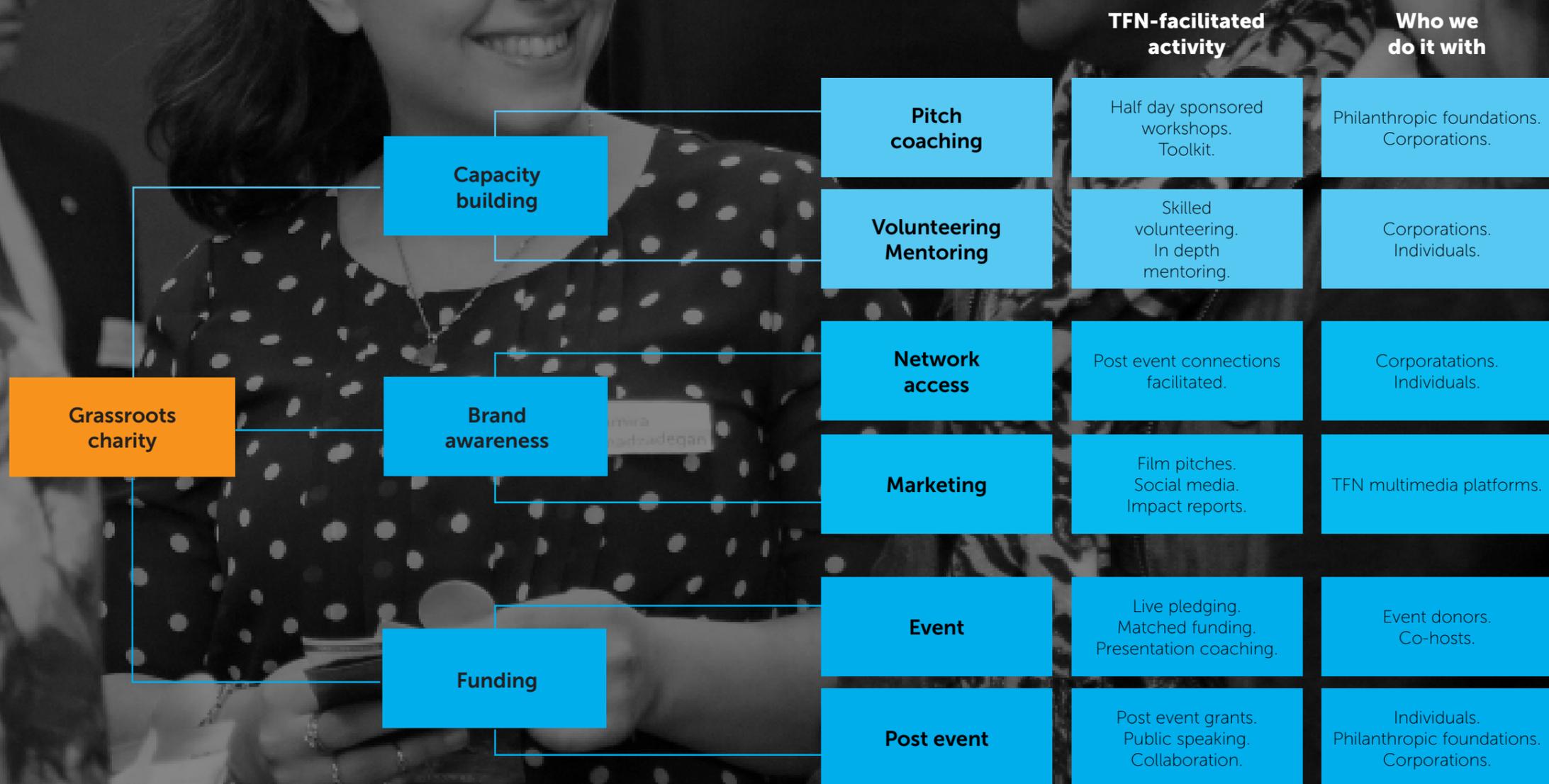
At the event, MSP's CEO Nick Harrington presented his story and faced questions from the audience before the floor was open to live pledging, starting at \$100. Nick pitched for \$10k to purchase a taxi bus to start a social enterprise and to transport kids to and from school. In just 10 minutes, he raised \$18,500.

The ripple effect was significantly greater.

Within 12 months of pitching at TFN, and as a result of its coaching, MSP trebled its turnover from \$70k to \$250k, which enabled it to start another income-generating farming venture. Over \$130,000 of these funds came directly from the TFN network, with a substantial amount of in-kind services and goodwill also raised. Google is now helping the charity with marketing and developing the school's online presence. Business leaders - including David Bennett, former Macquarie Group Division Director; Kylie Charleton, CFO of Australian Impact Investments; Keith Drewery, formerly of KPMG, and Celia Hodson, former CEO of the School for Social Entrepreneurs - have joined Nick's board.

Nick has attributed these developments and collaborations directly to his participation in TFN. With an ambitious plan for MSP to be self-sustaining within three to four years, he believes TFN has fast-tracked his ability to achieve this goal.

LEVERAGE EFFECT DIAGRAM



2014 IMPACT STORIES

In 2015, the 36 charities that pitched in 2014 completed their 12-month impact reports. We have translated these into short stories about what they have achieved. These are featured on our website. The following represents data from these organisations collected over this time period.



36

NFPs supported

Program locations

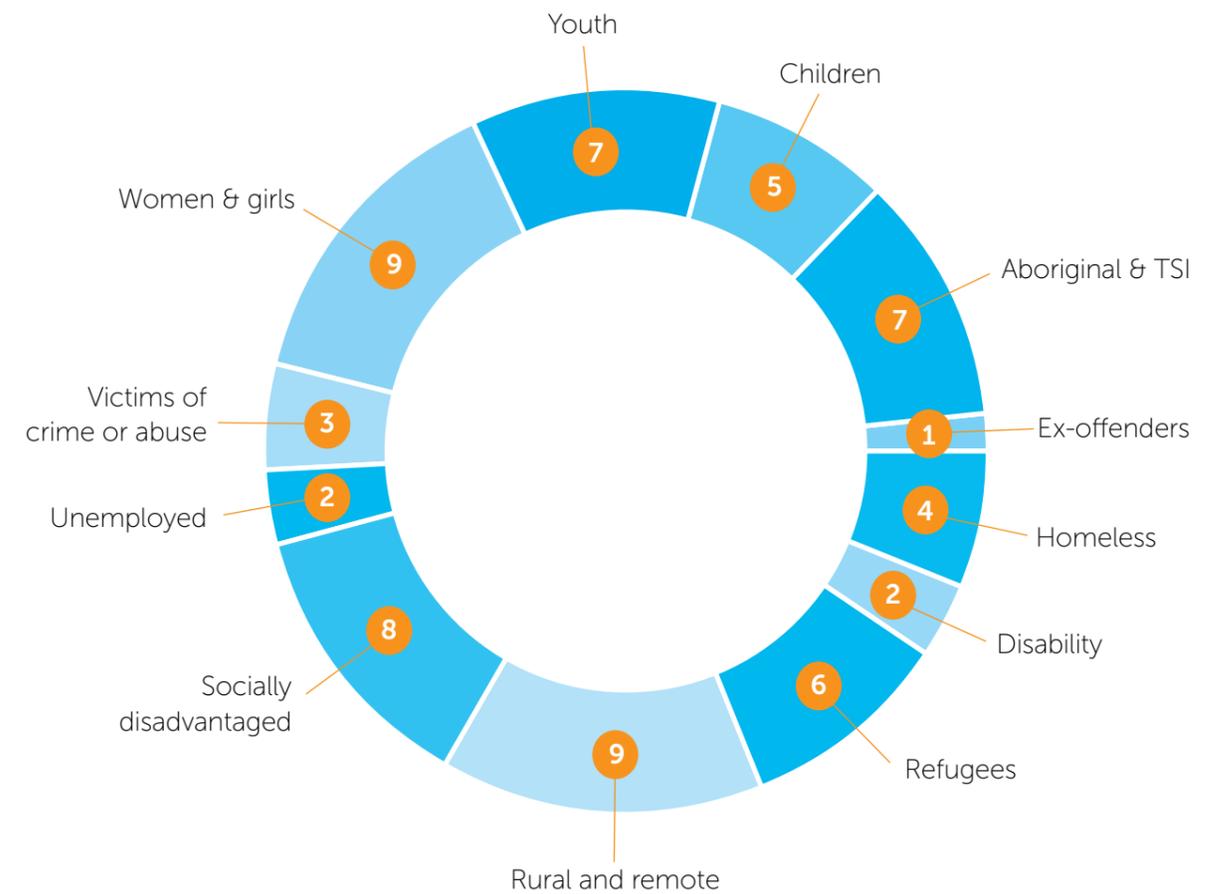


- 16 NSW
- 12 WA
- 6 National
- 4 QLD
- 1 NT
- 1 Vic



- 2 Uganda
- 2 India
- 2 Philippines
- 1 Rwanda

Charity programs per beneficiary group



NB. Some single programs support multiple beneficiary groups and address a variety of social issues.
*Received additional donations as a direct result of participation in TFN.



DONOR INSIGHTS

WE COMMISSIONED A SURVEY WITH OVER 50 DONORS AND GUESTS AS PART OF OUR FIRST MEASUREMENT AND EVALUATION STUDY. WE ASKED PEOPLE TO REFLECT ON THEIR TFN EXPERIENCE AND THEIR SUBSEQUENT BEHAVIOUR AND ATTITUDES TOWARDS GIVING. THIS HAS HELPED TO ASSESS OUR PERFORMANCE, REALIGN OUR STRATEGY AND BENCHMARK OUR IMPACT AT THIS EARLY STAGE OF TFN'S GROWTH

Although we acknowledge the positive bias always associated with any voluntary survey, the feedback was extremely encouraging:

- **Positivity.** Almost without exception, everyone leaves TFN events on a high.
- **Brand credibility.** Perceptions of the TFN brand and levels of trust and respect for what the network is trying to achieve are high.
- **Quality charities.** The selection of presenting organisations was seen as a particular highlight. Their credibility reflects on TFN and vice versa.

About one third of respondents said that the TFN experience influenced the way they thought about and intended to manage their giving in the future.

95% of people said they are likely or very likely to recommend TFN to a friend, making TFN's current Net Promoter Score (NPS) an enviable 69.

There were three consistent insights that will focus our investment of time in the future:

1. **Greater brand promotion, more storytelling:** People want to hear more stories about the charities we showcase and see TFN raise its public profile.
2. **Scaling through new audiences and partners:** People want TFN to grow beyond our start-up phase by embracing new audiences, event partners and locations.
3. **Innovation:** People want to see TFN continue to experiment with event formats, themes and other ideas to keep improving the experience for presenters and donors alike.

DONOR VOICES

MARK O'LEARY
KRA WEALTH (MELBOURNE)

What corporation do you most respect?

Seems staged but AMP – They've stood the test of time and have always been there when needed, irrespective of the circumstances.

What do you consider your greatest achievement?

Personally, taking my own family into three generations, and professionally, being successful in a business that genuinely makes a difference. All of which has occurred without going to university.

Who are your heroes?

Apart from family, they are both obvious and obscure but these people astound me (and I haven't met one of them!) – Lincoln, Mandela, Gandhi, Jefferson, Fred Hollows, Barry Humphries, Daniel Mannix, Sir John Monash, Martin Luther King, Joan Baez, Bob Dylan, Alexander the Great (great traveller!) and Weary Dunlop.

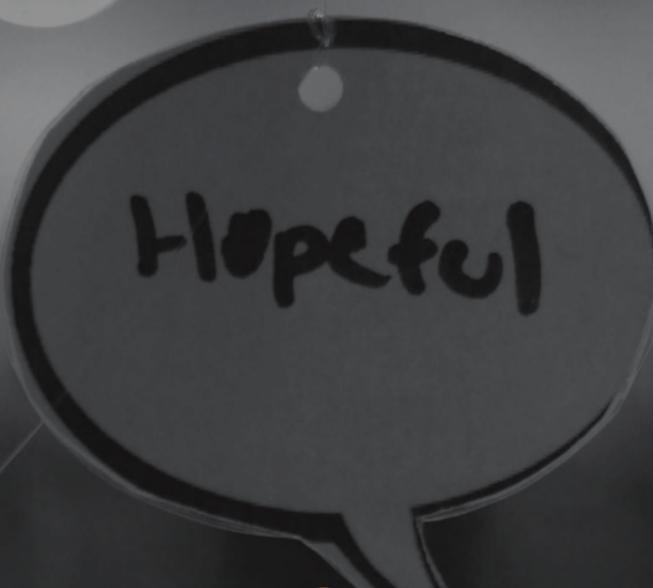
What has been your greatest regret?

I don't have any.

Why do you support The Funding Network?

The personalities in it, and the fact that TFN operates at the "right end of town" – grassroots; making a difference.





OUR PARTNERS AND SUPPORTERS

The Funding Network benefits from valuable partnerships with individuals, companies, foundations and government agencies who share our commitment to democratising giving in support of grassroots charities.

Through our partnerships, we augment our operational capacity, leverage TFN donor contributions, and share knowledge and expertise across our network. In turn, our partners amplify their investments via the TFN platform.

TFN is a collective movement for social change. With only a small core team, we are indebted to the passion and enthusiasm of a diverse group of partners and supporters.

These include the generous hosts and partners involved in each event.

Funding Partners

Macquarie Group Foundation, AMP Foundation, Lotterywest, English Family Foundation, Frederick Mulder Foundation, Steve Lawrence Social Innovation Fund, Eureka Benevolent Foundation, Weir Anderson Foundation, Hantomeli Foundation, The Myer Foundation, Rob Keldoulis, Geoff and Ros Morgan, Sandra Salteri, Gemma Salteri and Angus Hutchinson, Rebecca Gorman and John Sevier, Andy Small, Mark and Lucy Osborn, Peter Hunt Family Foundation

In-kind Partners

Minter Ellison Lawyers, AMP Capital, KPMG, Lime Tree Studios

Alliance Partners

School for Social Entrepreneurs, Creative Partnerships Australia, The Growth Project

OUR BOARD

Chairman

Andrew Tyndale

Board Members

Marion Webster OAM, Gemma Salteri, Roslyn Morgan, Justin Scanlan and Mark Osborn

Company Secretary

Monika Malone

THE FUNDING NETWORK IS A SUPPORTER OF THE OBSERVERSHIP PROGRAM, WHICH FACILITATES THE INVOLVEMENT OF YOUNG, TALENTED AND ENERGETIC INDIVIDUALS IN A STRUCTURED EXPERIENCE ON NON-PROFIT BOARDS.

In 2015, TFN's Observership participant was Sophie McIntosh, Senior Associate, from Ashurst, who worked with the TFN board for a 12 month period. During that time, she attended board meetings as a non-voting member contributed insights and learned about the fundamental principles and functions of a non-profit board.



2015 FINANCIALS

TFN comprises the Funding Network Australia Limited which acts in its own right and as trustee for the Funding Network Australia Ancillary Fund. This report consolidates our most recent audited financial statements. When reading this summary report please note that:

- These accounts are for the year ended 30 June 2015 whereas the financial and statistical data elsewhere in this report reflects the 2015 calendar year.
- Event Pledged Donations includes only income contributed directly to TFN. It excludes facilitated funding by donors direct to charities.
- Project Distributions for the period were 90% of Event Pledged Donations. The Funding Network Australia Ltd retains a 10% contributions towards operational costs.

The following is a Summary Statement of Comprehensive Income for the financial year ended 30 June 2015

Revenue	\$	Outgoings	\$
Event Pledged Donations	906,359	Project Distributions	814,133
Donations/Grants	324,990	Operating Expenses	460,756
Other Income	83,254	Total Outgoings	1,274,889
Total Revenue	1,314,603	Surplus for 2015	39,714

Breakdown of operating expenses

Outgoings	\$
Salary & Staff Related Expenses	276,791
Consultancy Expenses	43,818
Event and Travel Expenses	39,023
Admin, marketing and other Expenses	101,124
Total	460,756

Equity

Net Assets	\$
The Funding Network Australia Limited	177,151
TFNA ATF TFNA Ancillary Fund	3,670
Total	180,821

This summary is based on our annual financial accounts which have been audited by KPMG

OUR TEAM

OUR SMALL TEAM COMPRISES A GROUP OF COMMITTED AND DIVERSE INDIVIDUALS WHO BRING A DEPTH OF EXPERIENCE ACROSS MULTIPLE SECTORS.

Co-Founder and Chief Executive
Lisa Cotton

General Manager
Tom Hull

Operations & Events Executive
Renee Jones

Not-for-profit Manager
Phillipa Edgar

Finance Manager
Ann Prior

Digital Marketing Coordinator
Alice Brennan

Consulting Pitch Coach
Rob Irving

Consulting Pitch Coach (Not featured above)
Vicky Dodds

Consulting MC and Pledging Facilitator
Patrick Lindsay AM

Office Coordinator (Volunteer)
Sue Stewart

Finance and Governance Adviser (Volunteer)
Richard Hedley



THE FUNDING NETWORK
AUSTRALIA

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